Esteemed Potential Client,

At Simmons | Fouts | Fichtel Architecture and Design, we are proud of the awards and accolades that our projects have received through the years. They symbolize our passion, our creativity and our pursuit of excellence. However, they are not ours alone. We share them with our clients, who brought us their dreams and inspirations to shape and build upon. We share them with our contractors, who skillfully brought the resulting plans into built form.

Concept through completion, this is the approach we take toward every project.

Each project begins with our client. The concept for their particular project arises from a close collaboration between client and architect to determine parameters, budget, substance and style. We carefully consider our client's needs and expectations then balance those against contextual and budgetary constraints. We help our client analyze and anticipate changing market conditions, considering both historic precedent and evolving trends. Together we arrive at a design, which will not only satisfy current circumstances but also stand the test of time.

We perform due diligence to discover potential conflicts with zoning or code requirements and work closely with surveyors, engineers and other design professionals as needed to develop a project which translates effectively from the drawing board into the built environment. Our clients are encouraged to begin contractor selection early in the design process. Timely pricing estimates help ensure that the project is aligned with the budget, thereby avoiding costly delays and change orders once construction begins. The strong partnership of client, architect and contractor ensures delivery of comprehensive and accurate documents, which form the essential foundation of a successful project.

Document delivery is only the beginning. We cooperate with the contractor throughout construction to clarify design intent as needed or to fine-tune the design when adjustments inevitably become necessary in the field. As in the design phases of the project, we endeavor to inform the client every step of the way and to arrive at solutions that uphold the original objectives of the project yet are also considerate of cost and other factors. When the project is complete, our clients delight in the results and frequently deem the project to have far greater value and style than they ever imagined possible.

Thank you again for your enthusiasm in Simmons | Fouts | Fichtel Architecture and Design. We look forward to the opportunity to speak with you.

Sincerely,

Liam | Leslie | Chris

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